



1. **Welcome Jane Fryer as the new Executive Director of the Meriwether County Industrial Development Authority.** Many of you already know Jane, as she has worked in our region for quite some time. She was formerly the director of the LaGrange-Troup Chamber of Commerce and in 2008, moved into the Executive Director role for the LaGrange-Troup County Development Authority. While in her role with the Chamber, she worked hand in hand with the Development Authority to recruit 35 industries and 20 support businesses to the LaGrange Industrial Park. She was also instrumental in opening two other industrial parks in LaGrange, which are now home to a number of large industries, including WalMart Distributions and Sewon American, a KIA supplier.

Jane's leadership was also instrumental in bringing KIA to West Point. Jane is well known and well respected in economic development circles across the Southeast and brings a wealth of knowledge and expertise to our county. She will be on board with the MCIDA beginning next week and we look forward to great things in our county under her leadership.

2. Don't forget **Business After Hours at Antiques on Main in downtown Woodbury, on Friday, November 4th at 5:30 p.m.** This is a new business in Woodbury and let's all come out and welcome them to the area. There will be a ribbon cutting and open house with refreshments. There are over 100 new dealers in the store and it's a great time to check out the selection for your home, garden and office.

3. **Welcome new member, AFLAC Agent, Tim Garner from Manchester.** As an agent of AFLAC, Mr. Garner can provide all the products offered by AFLAC, including supplemental health care insurance, supplemental policies for employees which are payroll deductible; short term disability and life insurance.



AFLAC is one of Fortune 100's best companies to work for and has remained on that prestigious list for thirteen years. Your Chamber welcomes Mr. Garner and suggests you contact him to discuss your insurance needs or just welcome him to our Chamber. Contact information: Tim Garner, P. O. Box 94, Manchester, GA 31816 Telephone #706-656-2954 or email j_garner@us.aflac.com



4. **Welcome new owners U-Save-It Pharmacy to Woodbury!** This company is the new owner of the pharmacy which has been located in downtown Woodbury (18126 Main Street) for many years and we welcome them to our community. Company spokesperson noted that the pharmacy has the same great services and the same great

staff in newly remodeled surroundings. The continue to offer the 499 Select Drugs Prescription plans and encourage you and your family to come by and see the changes. Visit their web site at <http://www.usaveitpharmacy.com>

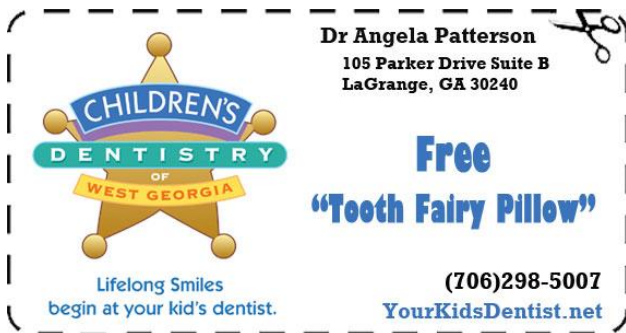
5. **Welcome new owner to Quality Auto Parts in Woodbury!** Quality Auto Parts, located at 111033 has a new owner, Mr. Larry Mull. Mr. Mull wants you to know they are maintaining the same customer accounts and are currently planning a renovation upgrade in their store. Mr. Jack Barnes has remained with the store as the supervisor. They are planning a grand opening a little later in the year; but in the meantime, stop by and welcome Mr. Mull to his new business.



6. You're invited to a **Georgia Work Ready Leadership Seminar to be held on November 16th** at the Best Western/Lafayette Garden Inn in LaGrange. Seminar begins at 7:30 a.m. with a continental breakfast and will adjourn at 9:30 a.m. The program will feature Georgia's Work

Ready program and demonstrate how this program can increase your company's productivity and decrease employee turnover. The program is available at no cost.

7. Couple of items from **Taylor foster Gifts and Jewelry - their annual Holiday Open House is scheduled for November 5th and 6th.** Receive 30% off for most everything in gifts and jewelry. Also on hand will be the Gemcorp Jewelry appraisals, Greg Crawford jewelry designer and lots of great refreshments. Get your shopping started at Taylor Foster Gifts and Jewelry! Also, this weekend they have an offer for a **free Brighton Jingle Triple Pouch Set with a single \$100 Brighton purchase.** Stop by and see a great array of gifts for all your favorites!.



8. **Children's Dentistry of West Georgia (Dr. Angela Bulloch-Patterson) is encouraging healthy teeth, by sponsoring a Candy Drop-off program** to encourage parents and children to give away some or all of their Halloween candy by donating it to the Candy Drop-off. The candy will be donated to Operation Gratitude and sent to American soldiers overseas, wounded soldiers and/or their children. When you drop off the candy, you can enter your family into a drawing to win 4 tickets, van

rental and four packs of food to be used at the Pine Mountain Animal Safari. Candy can be dropped off at 105 Parker Drive, Suite B in LaGrange from November 1st through 7th. See attached flyer for

Piggly Wiggly store located in downtown Manchester offers weekly specials. Store Manager, Steve Ward invites you to come by and take advantage of all these great weekly specials



10. Your Chamber is sponsoring one more **Career Development Seminar in Luthersville, on Friday, November 4th at the City Library on Wortham Street.** The first two (Manchester and Greenville) have been well received with a large number of participants at each. Thank you to **Laurie Lewis for coordinating these and thank you to West Georgia Technical College; Southern Crescent Technical College and the Georgia Department of Labor** for their support.

11. Here's a management tip from Harvard Business Review: We have all heard that "it's not what you know, it's who you know". But how do you know whom to know?. Here are four types of networks it pays to have:

- **Personal Support:** Form relationships with people who help you get back on track during a bad day. These may be friends or colleagues with whom you can just be yourself.
- **Purpose:** Include in your network bosses and customers who validate your work and family members and other stakeholders who remind you that your work has a broader meaning
- **Work/Life Balance:** Seek out people who will hold you accountable for activities that improve your physical health, mental engagement or spiritual well-being
- **Professional:** Form relationships with professionals in your field - those doing similar work with whom you can bounce off ideas and collaborate...people you can call to help solve a problem. Attend professional and associational meetings and find ways to network with people who are the leaders in these organizations. Offer to chair a committee or lead an initiative.